

NEWSLETTER



July 2011 Vol 1 No 2

Letter from the President



In my first letter, as President of the Fourth District Dental Society, I wrote about some of the changes that our District would be facing in 2011. Change, a fact of life, although not always welcomed many times leads to improvements. Our new Co-editors of the

District Newsletter, Dr. G. Kirk Gleason and Dr. Michelle Burlingame have introduced a new and improved format of the publication. Together they have made wonderfully significant changes and provide us with an attractive, informative publication for which all of our members can be proud.

Everyone who attended the 2011 Saratoga Dental Congress experienced the new meeting rooms at the Saratoga City Center. Although presenting challenges for other aspects of the meeting, the meeting rooms were bright, comfortable and provided for an enhanced educational experience. The highlight of the meeting was to have the ADA President-Elect Dr. William Calnon and NYSDA Executive Director Dr. Mark Feldman attend and address our membership. Once again the SDC was a very successful event and proved to be a showcase meeting for the Fourth District. Plans to make the 2012 Edition of the SDC a "HUUGGEEEE" event are underway. The speaker line-up will include Dr. Gordon Christensen. Dr. Hal Crossley, Dr. Barbara

J. Steinberg and the encore performance of psychologist Mr. Bruce Christopher. Mark your calendars, May 24-25, 2012, as this is a meeting that you will not want to miss.

The Second NYSDA meeting of the House of Delegates was held at the Albany Marriott June 16-18, 2011. The Fourth District was well represented by Dr. Mark Bauman-NYSDA Trustee, Ms. Nancy Hess-ED, Delegates-Dr. Fred Wetzell, Dr. John McCambley, Dr. James Galati, Dr. Richard Dunham, and Alternate Delegates Dr. Adrienne Korkosz and myself. Also attending were Past NYSDA President Dr. Michael Breault and Dr. Kirk Gleason. The Fourth District representatives are well respected by the state organization and represent our District and profession with dedication, honor and professionalism. At the meeting, Dr. Ron Tecler and Dr. Gary DiSanto-Rose were inducted into the Pierre Fauchard Academy.

Please join me in thanking these colleagues for their hard work and efforts.

We are fortunate to be members of the vibrant Fourth District Dental Society. Have a wonderful summer.

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Saratoga Dental Congress: May 26 & 27, 2011



Drs. Mathiesen, Hwang, and Galati



Dr. Farran presenting with Dr. Morrison and his staff in front row



Meeting Chairman-Dr. Breault, ED-Nancy Hess, President-Dr. Harrison

2011 Saratoga Dental Congress a Big Success

This year's Congress was another success, thanks to Dr. Harrison, Nancy Hess, and all the Committee Members. Almost 1,000 attendees enjoyed the new lecture rooms and a record number of exhibitors gave everyone a chance to shop and learn. The speakers were well received and well reviewed with a little something for everyone. This meeting has also become the place to meet old friends and get valuable CE at a reasonable fee. It is also the single most important fundraising event for the District and the large number of vendors helped this meeting be a monetary success.

Our new SDC General Chairman, Dr. Mike Breault, working with President Dr. Wayne Harrison, have secured Dr. Gordon Christensen as the featured speaker for next year's meeting. More details later!



Dr. Ron Techler receiving The Robert A. Smith Award from Dr. Harrison



Dr. Parsons and Dr. Dweck with the AED



Dr. Hines - Lake Placid, NY



Dr. Galati and Dr. Reisman practicing CPR

Continuing Education Award Recipients - 2010

Congratulations to the 32 members receiving awards for at least 100 hours of continuing education for last year, 2010. Listed to the right are those with at least 500 hours.

Most notably:

Dr. William Caldon, - Plattsburgh - 1500 hrs

Dr. Frederick Levine - Schenectady - 1000 hrs.

- Dr. Miro Burjetka - Clifton Park
- Dr. Kit Burkich - Glens Falls
- Dr. Raymond Cichy - Amsterdam
- Dr. Anthony De Palma - Schenectady
- Dr. William Down - Scotia
- Dr. William Hassan - Mayfield
- Dr. David Kaplan - Scotia
- Dr. Donald Liebers - Schenectady
- Dr. Paul Rasmussen - Schenectady
- Dr. David Sherrick - Queensbury

Board Meeting Highlights

MARCH __, 2011

- Dr. Parsons introduced Dr. Loren Baim who has agreed to be the 4th District Secretary for 2012.
- Dr. Gleason presented the new newsletter to the Board, which was well received by the Board.
- Dr. McCambley presented language to amend the bylaws to add the Saratoga Dental Congress to the Bylaws as a Standing Committee.
- Nancy Hess discussed attending a meeting presented by ESSAE (Empire State Society of Association Executives) that talked about meeting planning ideas for small associations.
- Mrs. Hess also led a discussion regarding setting up a Facebook page for the 4th District. Dr. Burlingame volunteered to assemble the page and to teach Nancy how to post new information. It was agreed that the page would be for informational purposes only and not allow member posts at this time.
- Dr. Harrison suggested a New Members reception at the SDC. Dr. Ida suggested pairing New Members with a Board member at the Business meeting.
- Dr. Harrison discussed President Elect Dr. Hall leaving this summer to assume a new residency director position in Syracuse. Dr. Filanova made a motion to have Dr. Harrison remain as President for 2012.
- Dr. Harrison asked Dr. Parsons to remain as Nominating Committee chair. Dr. Harrison will attend the ADA meeting as 1st Alternate.
- Dr. Harrison appointed Dr. Michael Breault as General Chairman for the SDC. Dr. Breault will begin work on the 2012 SDC.

April 13, 2011

- Treasurer - Dr. H. John Schutze suggested raising member dues, they haven't been raised in over 18 years.
- ADA Annual Membership, Recruitment & Retention Meeting- Dr. Bauman reported the 4th District's Women Dentists meeting was chosen as one of the top 10 for Best Practice for Membership and Recruitment. The ADA is allocating \$500,000 nationally to be divided among any component societies to support 2011 ADA tripartite membership growth activities. Dr. Bauman will meet with Dr. Hwang and Nancy to apply for funding for the Women Dentists and New Dentists meetings.
- Policy for Study Clubs - Dr. McCambley - A motion was passed to develop a policy for C.E. study clubs in the 4th District. Dr. Harrison will appoint a committee of three members, including the C.E. chair, to look into this matter. Dr. McCambley distributed a Course completion certificate from NYSDA for use at branch meetings and study clubs for course certification since they do not use the 4th District C.E. forms.
- Executive Director's Report- Nancy Hess suggested holding the Women Dentists and the New Dentist meetings in conjunction with the 3rd District. Also, the Facebook page has been completed.
- New Business -
 - Dr. Dunham - Saratoga Hospital is thinking of opening a dental clinic at the hospital. They may be looking for volunteer dentists to staff the clinic.
 - Dr. Mathiesen has received 2 phone calls from members who have had problems with Delta Dental.
 - Dr. Harrison received a call from a reporter from the Cambridge Eagle about dentists and the economy.

June 8, 2011

- Dr. Harrison discussed the success of the SDC and acknowledged Nancy and Dr. Bauman for their efforts.
- Dr. Hall announced that Dr. Wetzel will replace him as the next director of the residency program at Ellis.
- Dr. McCambley asked the Board about having an Invisalign course at the county meetings. NYSDA is considering not giving CERP approval to individual companies and would only be given under the District umbrella. Dr. Parsons suggested sending out an email to the members to gauge interest.
- Council on Dental Practice - Dr. Galati discussed the Missions of Mercy project and the possibility of it being held in New York State (possibly the Albany area) in the future.
- Dr. Harrison mentioned that the C.E. course for the Fall meeting at the Sagamore will be Occlusion Confusion-Speakers are Dr. Mark Luttrell from Vermont, Dr. Gaetano Gialanella of the 3rd District and Dr. Vincent Saracco, Associate member of the 4th District.
- Dr. Schutze reported that 4th District dues have remained the same for 22 years. He suggested raising the dues from \$125 to \$150 to create additional revenue for the 4th District. His thought was to raise them once and then leave them alone for some years. Dr. Schutze made a motion to raise dues, seconded by Dr. Breault. Following discussion, a motion to raise dues was passed by Board.
- Executive Directors Report - Nancy Hess - It was agreed that the Peer Review chairperson, Dr. Tecler, will report at board meetings. 4th District had only 4 cases of Peer Review which was the lowest in the state.

Letter from the Co-Editor

One of the Leaders at the recent NYSDA Meeting spoke of how small efforts on the part of a seasoned Dentist can often have a major effect on a younger Dentist's entry into Organized Dentistry. It reminded me of my early mentor, Dr. Fred Gray, who took me to Friday lunch with many of the Dentists practicing in Niagara Falls, the site of my early practice. I was 28 years old and everyone else was over 50 but they treated me like an equal and a friend---we all shared the same problems and complaints but also the same overall love of the profession. It was the highlight of every week! Dr. Herb Oliver and Dr. Art Gotts took me to meetings as soon as I came to Clifton Park and the wonderful relationships I made with my colleagues have lasted a lifetime. Of course Dr. Bob Westcott made me get involved almost immediately and I have received much more than I have given over all these years.

Get to know the new Dentists that come to practice around you, take them to lunch or to a meeting. They are not your competition, they are your colleagues and reaching out to them will change both of your lives for the better! New Dentists----call that older Dentist down the street and get together----you both have a lot to learn!

-Kirk Gleason

NYSDA House of Delegates Meeting: June 15-18, 2011

The Fourth District was well represented at the meeting. ADA President Elect, Dr. Bill Calnon and ADA Trustee, Dr. Steve Gounardes both addressed the House of Delegates. There were also visits from the two candidates for ADA President Elect, Dr. Andy Elliot of Kentucky and Dr. Robert Faiella of Massachusetts.



Fourth District Caucus: (standing from left) Delegates and Alternates - Drs. Galati, Korkosz, Wetzel, ED Nancy Hess, Drs. Harrison, Dunham, and Past NYSDA President - Dr. Breault (seated from left) Delegate Dr. McCambly and Trustee Dr. Bauman



Our two new Pierre Furchard Fellows: Dr. DeSanto-Rose and Dr. Techler

There were a number of resolutions debated and mostly passed that make some minor changes in the new NYSDA structure of the House of Delegates and Board of Trustees. After one year of the new structure, some changes were necessary but major changes were voted down or withdrawn before a vote after extensive discussion.

The House also voted to ask for legislation to allow Dentists to prescribe medication for smoking cessation, to hold a Mission of Mercy Event if the Board finds it to be feasible, and to raise member's dues by \$25 - the first increase in three years.

Fourth District's own Dr. Mark Bauman was honored by NYSDA for his long service and Dr. Fred Wetzel was sworn in as the District's new Trustee.

Member Profiles



Nancy Hess

Executive Director - Fourth District Dental Society

Nancy Hess and her husband, Jim, live in Clifton Park and have three grown children: Chris, Ashley, and Kelly. When Nancy's oldest child was in college she went back to school and received her degree in administrative assisting/business. She worked as an office manager for a real estate company, a customer service agent for Southwest Airlines, and in retail sales before coming to the Fourth District four and a half years ago as Assistant Executive Director. She took over as Executive Director in January 2011, when Dr. Gleason stepped down.

Nancy has great people skills and wonderful organizational abilities that keep this district running. She works directly with the Board and Officers of the District to provide excellent service to the members and to make our events and meetings run smoothly. Her recall of faces and names as well as her excellent computer skills make her a great help to our members, whatever their question or problem. The relationships she has fostered with staff at NYSDA, the ADA, and at other Districts also helps our members in many ways. If you need anything, call Nancy, and you will find out what a genuinely kind and helpful person there is on the other end of the phone. Many thanks, Nancy, for all that you do!



Peter Herman, D.D.S.

Retired - Schenectady, NY

Dr. Herman spent 35 years of his life caring for his patients at his office in Schenectady, NY. After retirement he has spent the last 10 years caring for everyone else...

Dr. Herman is a certified Adaptive Ski Instructor for the blind and handicapped and works with children at the Double H Ranch - Hole in the Woods Camp. He spends his time on the slopes with children dealing with life-threatening illnesses and their families. During the summer he is a Camping Director for the STRIDE Adaptive Sports Program. This program helps individuals with special needs reach their personal goals through sport and leisure programs. In addition, Dr. Herman is also active in the Mohawk-Hudson Power and Sail

Squadron teaching navigation courses for the past 30 years. He is an active participant in 'Rebuilding Together Saratoga County,' rebuilding and renovating homes for Veterans and the Elderly in Saratoga County. For the past 20 years, Dr. Herman has also served as President for the Ballston Lake Improvement Association.

When he's not volunteering, Dr. Herman enjoys spending time with his wife, Sue, and their family including 5 grandchildren. He likes to stay active and spends almost 100 days a year on the ski slopes and waterskis in the summer.

Dr. Herman's touches many lives through his volunteerism and he is a role model to us all!



We would like to feature some of our District's members in future Newsletters. Please email Nancy Hess at fourthdistrictds@nycap.rr.com if you have any suggestions for future Member Profiles.

News Updates

4th District Golf Tournament

The District will hold its second annual Golf Tournament at the Hiland Golf Club in Queensbury on **Friday, July 15th**. Please mark your calendars and join us for the day. This is a fun, no pressure event for all abilities with prizes for various categories. There will be a CE program in the morning (see below), a box lunch provided, and a shotgun start for gold at 1:00 PM, and a cookout and raffle following the event. You may take the Course and play golf or only participate in one or the other. Almost 70 dentists participated last year and everyone had a wonderful time.

- **‘Lasers in Periodontal Therapy’**- presented by Dr. Michael Breault and Dr. Michael McGovern
- **‘Management of Bisphosphonates, Anti-Coagulants and Third Molars’** - presented by Drs. Christopher Bevin, David Rothschild and Eric Holmgren

To register go to www.4thdds.org and click on the ‘events’ tab to download registration.

Medicare

Pauli Financial Group, LLC, the 4th District endorsed insurance group, has new information for any members who have Medicare part B and D. If this applies to you and you have any questions/concerns, please call 518.383.1238.

Temporary Coverage for Dentists

A very short list has been compiled of dentists willing to fill in for other dentists for coverage when they need to be out of the office for surgery, maternity leave, or extended emergencies or illnesses. If you are willing to provide coverage, please contact Nancy Hess at 518-371-1114.

ADA Membership Program for Growth (MPG)

Congratulations to Dr. May Hwang for getting both the 4th District’s ‘Women’s Dentist Conference’ and the ‘New Dentist Conference’ selected and approved into this ADA program. This will allow additional funding and support to continue these programs in future years. Thank you Dr. Hwang!

Ellis Residency Program Changes

Dr. Matt Hall has left Ellis to take over a larger residency program in Syracuse, NY and **Dr. Fred Wetzel** has been chosen to replace Dr. Hall as

Director. He will continue to work in his private practice part time as well. Dr. Wetzel informs us that the new residents have already begun the year. The class is comprised of four women, three of which are originally from the Capital District.

Facebook

The Fourth District Dental Society now has a Facebook page! It will only be used for posting announcements and upcoming events for the district. It is still in the early stages at this point but please ‘Like’ us to start receiving information on the 4th District.



Smiles Change Lives

Orthodontist, **Dr. Richard Hoskinson**, has recently teamed up with Smiles Change Lives (SCL), a national nonprofit organization helping low-income children obtain orthodontic treatment. Interested candidates are encouraged to visit www.smileschangelives.org to download the application or call 888.900.3554. “Because our program is new to the area, our greatest need at the moment is referrals from oral health professionals and clinics that serve low-income families,” shares Andrea Umbreit, SCL Director of Marketing and Communications. Please refer any children who meet the following criteria:

- Age 10-18, not currently wearing braces
- Family income at or below 200% of Federal Poverty Level
- Moderate to severe malocclusion with documented good oral hygiene eligible for one-stage comprehensive treatment
- Family is willing to follow program rules, pay \$500 to participate, and keep scheduled appointments.

Dr. Hoskinson and staff thank you for your interest in this meaningful program. Please call 518.372.3424 with any questions.

Oral Cancer Screening at the Races

A free oral cancer screening is being offered at the Saratoga Race Track on **Wednesday, August 3rd from 12-4pm**. Please contact Nancy Hess at the district office at 371-1114 if you are interested on information about becoming a volunteer.

Washington Leadership Conference

Dr. Mike Breault and **Dr. Kirk Gleason** represented the District at the ADA Leadership

News Updates (con't)

Conference in Washington, DC in May. They met with Senators Schumer and Gillibrand as part of the NY Delegation and had an excellent meeting with our new Congressman, Chris Gibson. The Leadership of the District will be meeting with Mr. Gibson in Saratoga during August to establish relationships that will be beneficial to our members and the general public concerning Dental Health.

Medicaid Fees

As of May 15, NYS has revised Medicaid fees for dental services. Unfortunately, most of the fees have been reduced, some significantly. There were increases for a select group of services due to the efforts of NYSDA. The revised Medicaid fee schedule can be found at: www.emedny.org/ProviderManuals/Dental/index.html

Issues with Specific Dental Plans

The Fourth District would like to know if you or your office are having any problems/complaints with certain insurance plans. Please forward any specific issues to Dr. Chistian Mathiesen at mathiesen8438@msn.com or 518-587-8442.

Welcome New Members:

Dr. Thomas Behlmer - General Dentistry
Reinstated

NYU College of Dentistry - 1983
1st Advantage Dental - Clifton Park

Dr. Stephen Knoll - General Dentistry
Reinstated

University of Maryland - 1977
1st Advantage Dental - Saratoga Springs

Dr. Tamika Anoia - General Dentistry
Howard University College of Dentistry - 2008
1st Advantage Dental - Queensbury

Dr. Nabil Ouatik - Pediatric Dentistry
University of Montreal - 2005
University of Montreal - 2008 (MS, pedo)
Private Practice - Champlain

****Please contact the 4th District office with any changes to your home or office address, phone number, or email****

Feel free to also contact us with questions or concerns.

Fourth District Dental Society

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4th District-Membership Information

- We have 360 active practicing members out of 434. This is 83% and is the highest in NYSDA.
- Our average age for members is 57, which is the youngest in NYSDA. However, the age group of 60-69 is 26%, the highest in NYSDA.
- We are 86% male and 14% female with the NYSDA average being 83 and 17 respectively.
- Our retention rate of members is the highest in NYSDA

Thank you all for supporting the District and Organized Dentistry!

Honorary Memberships

Congratulations to the following two members that were inducted into the **Pierre Fuchard Society** at the NYSDA Meeting:

- **Dr. Gary DiSanto-Rose**
- **Dr. Ron Tecler**

The Pierre Fuchard Society is an International Honor Dental Organization whose goal is to elevate the character, education and professional ability of dentists.

In addition, at the ADA meeting in Las Vegas in

Dr. Arpei-McHugh - General Dentistry
NYU College of Dentistry - 2007
Private Practice - TBA

Dr. Alex Shchipkov - General Dentistry
Ohio State University - 2005
Halfmoon Family Dental - Halfmoon

Deceased Members:

Dr. Irwin Light - May 15, 2011

Dr. Robert Dunning - January 5, 2011

Your Leaders for 2011:

President - Dr. Wayne Harrison

President-Elect - Dr. Matt Hall

Vice President - Dr. Doug Sandmann

Secretary - Dr. Loren Baim

Treasurer - Dr. H. John Schutze

Executive Director - Mrs. Nancy Hess

Newsletter Co-Editors: Dr. G. Kirk Gleason
and Dr. Michelle Burlingame



**Fourth District
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Fourth District Newsletter



Las Vegas

American Dental Association

ANNUAL SESSION

OCTOBER 10 – 13, 2011

Registration is now open for the Annual Session and World Marketplace, to be held at the Mandalay Bay Convention Center in Las Vegas. The meeting offers over 260 topical and cutting edge CE courses, 60 hands-on workshops, and 6 live patient courses. All attendees also gain access into the World Marketplace Exhibition featuring more than 500 leading suppliers of dental products and services, and entrance into the Distinguished Speaker Series on Monday morning, October 10, featuring Condoleezza Rice.